

FINAL TERMS

13 March 2012

LAFARGE

Issue of EUR 50,000,000 5.25 per cent. Fixed Rate Notes due 15 March 2017

under the EUR 12,000,000,000

Euro Medium Term Note Programme

PART A – CONTRACTUAL TERMS

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions set forth in the Base Prospectus dated 15 April 2011, the first supplement to the Base Prospectus dated 16 September 2011 and the second supplement to the Base Prospectus dated 17 February 2012 which together constitute a base prospectus for the purposes of the Prospectus Directive (Directive 2003/71/EC) (the *Prospectus Directive*) as amended (which includes the amendments made by directive 2010/73/EU (the *PD Amending Directive*) to the extent that such amendments have been implemented in a Member State). This document constitutes the Final Terms of the Notes described herein for the purposes of Article 5.4 of the Prospectus Directive and must be read in conjunction with such Base Prospectus as so supplemented. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of these Final Terms and the Base Prospectus as so supplemented.

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| 1. | Issuer: | Lafarge |
| 2. | (i) Series Number: | LAFMTN032 |
| | (ii) Tranche Number: | 1 |
| 3. | Specified Currency: | Euro ("EUR") |
| 4. | Aggregate Nominal Amount: | |
| | (i) Tranche: | EUR 50,000,000 |
| | (ii) Series: | EUR 50,000,000 |
| 5. | Issue Price: | 100 per cent. of the Aggregate Nominal Amount |
| 6. | (i) Specified Denomination: | EUR 100,000 |
| | (ii) Calculation Amount: | EUR 100,000 |
| 7. | (i) Issue Date: | 15 March 2012 |
| | (ii) Interest Commencement Date: | Issue Date |
| 8. | Maturity Date: | 15 March 2017 |
| 9. | Interest Basis: | 5.25 per cent. Fixed Rate |

(further particulars specified below)

10. Redemption/Payment Basis: Redemption at par
11. Change of Interest Basis or Redemption/ Payment Basis: Not Applicable
12. Put/Call Options: Change of Control Put Option
13. (i) Status of the Notes: Senior unsubordinated
- (ii) Dates approvals for issuance of Notes obtained: Resolution of the Issuer's general meeting of shareholders (*Assemblée générale des actionnaires*) dated 12 May 2011, resolution of the Issuer's Board of Directors (*Conseil d'administration*) dated 12 May 2011 and decision of the Chief Executive Officer (*Président-Directeur général*) dated 13 March 2012
14. Method of distribution: Non-syndicated

PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE

15. **Fixed Rate Note Provisions** Applicable
- (i) Rate of Interest: 5.25 per cent. *per annum* payable quarterly in arrear
- (ii) Interest Payment Dates: 15 June, 15 September, 15 December and 15 March in each year adjusted in accordance with the Modified Following Business Day Convention
- (iii) Fixed Coupon Amounts: EUR 5,250 per Calculation Amount
- (iv) Broken Amount(s): Not Applicable
- (v) Fixed Day Count Fraction: Actual/Actual (ICMA)
- (vi) Determination Dates: 15 June, 15 September, 15 December and 15 March in each year
- (vii) Other terms relating to the method of calculating interest for Fixed Rate Notes: Not Applicable
16. **Floating Rate Note Provisions** Not Applicable
17. **Zero Coupon Note Provisions** Not Applicable
18. **Index Linked/Other Variable Linked** Not Applicable

Interest Note Provisions

19. **Dual Currency Note Provisions** Not Applicable
20. **Physical Delivery Note Provisions** Not Applicable

PROVISIONS RELATING TO REDEMPTION

21. **Call Option** Not Applicable
22. **Put Option** No (other than as specified in paragraph 25 below)
23. **Final Redemption Amount** EUR 100,000 per Calculation Amount
24. **Early Redemption Amount** EUR 100,000 per Calculation Amount

Early Redemption Amount(s) per Calculation Amount payable on redemption for taxation reasons or on event of default and/or the method of calculating the same (if required or if different from that set out in the Conditions):

- (i) Redemption for taxation reasons permitted on days other than Specified Interest Payment Dates: Yes
- (ii) Unmatured Coupons to become void upon early redemption: No
25. **Change of Control Put Option:** Yes

GENERAL PROVISIONS APPLICABLE TO THE NOTES

26. **Form of Notes:** **Bearer Notes:**
Temporary Global Note exchangeable for a Permanent Global Note which is exchangeable for Definitive Notes in the limited circumstances specified in the Permanent Global Note
27. **Financial Centre(s) or other special provisions relating to Payment Dates:** TARGET 2 Business Day
28. **Talons for future Coupons or Receipts to be attached to Definitive Notes (and dates on which such Talons mature):** Not Applicable
29. **Details relating to Partly Paid Notes: amount of each payment comprising the**

Issue Price and date on which each payment is to be made: Not Applicable

30. Details relating to Instalment Notes: amount of each instalment, date on which each payment is to be made:

(i) Instalment Amount(s): Not Applicable

(ii) Instalment Date(s): Not Applicable

31. Redenomination, renominatisation and reconventioning provisions: Not Applicable

32. Other final terms: Not Applicable

DISTRIBUTION

33. (i) If syndicated, names and addresses of Managers and underwriting commitments: Not Applicable

(ii) Date of Subscription Agreement (if any): Not Applicable

(iii) Stabilising Manager (if any): Not Applicable

34. If non-syndicated, name and address of Dealer: La Banque Postale shall be deemed to be a Dealer for the purposes of this issue

35. US Selling Restrictions: TEFRA D, Reg. S Compliance Category 2

36. Additional selling restrictions: Not Applicable

PURPOSE OF FINAL TERMS

These Final Terms comprise the final terms required for issue of the Notes described herein pursuant to the EUR 12,000,000,000 Euro Medium Term Note Programme of Lafarge.

RESPONSIBILITY

The Issuer accept(s) responsibility for the information contained in these Final Terms.

Signed on behalf of the Issuer:

By: Nicolas VANIET



Duly authorised

PART B – OTHER INFORMATION

1. LISTING AND ADMISSION TO TRADING

Not Applicable

2. RATINGS

Ratings:

The Notes to be issued have been rated:

S & P: BB+

Moody's: Ba1

Each such credit rating agency is established in the European Community and registered under Regulation (EC) No 1060/2009, as amended.

3. INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE

So far as the Issuer is aware, no person involved in the offer of the Notes has an interest material to the offer.

4. REASONS FOR OFFER, ESTIMATED NET PROCEEDS AND TOTAL EXPENSES

Reasons for the offer:

See "Use of Proceeds" wording in Base Prospectus

5. YIELD

Indication of yield:

5.25 per cent. *per annum*

The yield is calculated at the Issue Date on the basis of the Issue Price. It is not an indication of future yield.

6. OPERATIONAL INFORMATION

ISIN Code:

FR0011222140

Common Code:

075903863

Any clearing system(s) other than Euroclear Bank S.A./N.V. and Clearstream Banking, société anonyme and the relevant identification number(s):

Not Applicable

Delivery:

Delivery against payment

Names and addresses of initial Paying Agent(s): Citibank N.A., London Branch 14th Floor,
Citigroup Centre Canada Square
Canary Wharf
London E14 5LB
United Kingdom

