

27 September 2013

**LAFARGE**

Issue of €750,000,000, 4.75% Notes due September 2020  
under the €12,000,000,000  
Euro Medium Term Note Programme

**Part A – CONTRACTUAL TERMS**

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions set forth in the Base Prospectus dated 16 May 2013 and the supplements to the Base Prospectus dated 14 August 2013 and 6 September 2013 which together constitute a base prospectus (for the purposes of the Directive 2003/71/EC (and amendments thereto, including the Directive 2010/73/EU, to the extent implemented in the Relevant Member State)) (the *Prospectus Directive*). This document constitutes the Final Terms of the Notes described herein for the purposes of Article 5.4 of the Prospectus Directive and must be read in conjunction with the Base Prospectus as so supplemented. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of these Final Terms and the Base Prospectus as so supplemented. The Base Prospectus is available for viewing on the website of the Luxembourg Stock Exchange ([www.bourse.lu](http://www.bourse.lu)) and copies may be obtained from Lafarge at 61 rue des Belles Feuilles, 75116 Paris, France.

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|----|--|---|
| 1. | (i) Series Number:                             | LAFMTN021   |
|    | (ii) Tranche Number:                           | 1   |
|    | (iii) Date on which the Notes become fungible: | Not Applicable  |
| 2. | Specified Currency or Currencies:              | Euro (“€”)  |
| 3. | Aggregate Nominal Amount:                      |   |
|    | — Tranche:                                     | €750,000,000  |
|    | — Series:                                      | €750,000,000  |
| 4. | Issue Price:                                   | 99.546 per cent. of the Aggregate Nominal Amount            |
| 5. | (i) Specified Denominations:                   | €100,000 and integral multiples of €1,000 in excess thereof |
|    | (ii) Calculation Amount:                       | €1,000  |
| 6. | (i) Issue Date:                                | 30 September 2013   |

	(ii) Interest Commencement Date:	30 September 2013
7.	Maturity Date:	30 September 2020
8.	Interest Basis:	4.75% per cent. Fixed Rate
9.	Redemption Basis:	Redemption at par
10.	Change of Interest Basis:	Not Applicable
11.	Put/Call Options:	Change of Control Put Option
12.	(i) Status of the Notes:	Unsubordinated
	(ii) Date of approval for issuance of Notes obtained:	25 September 2013

#### **PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE**

13.	Fixed Rate Note Provisions	Applicable
	(i) Rate of Interest:	4.75 per cent. per annum payable on each Interest Payment Date
	(ii) Interest Payment Date(s):	30 September of each year adjusted in accordance with the Following Business Day Convention using TARGET2 Business Centre
	(iii) Fixed Coupon Amount(s)	€47.50 per Calculation Amount
	(iv) Broken Amount(s):	Not Applicable
	(v) Fixed Day Count Fraction:	Actual/Actual (ICMA)
	(vi) Determination Date(s):	30 September in each year
14.	Floating Rate Note Provisions	Not Applicable
15.	Zero Coupon Note Provisions	Not Applicable

#### **PROVISIONS RELATING TO REDEMPTION**

16.	Call Option	Not Applicable
17.	Make-Whole Redemption by the Issuer	Applicable
	(i) Notice Period:	As per Condition 6(g)
	(ii) Redemption Rate:	The Redemption Rate is the average of the four quotations given by the

Reference Dealers of the mid-market annual yield to maturity of the 2.25 per cent. Bundesobligationen of the Bundesrepublik Deutschland due 4 September 2020 with ISIN DE0001135416 (the *Bund*), on the fourth business day preceding the Optional Redemption Date as specified in 6(g). Reference Dealers means each of the four banks selected by the Calculation Agent which are primary European government security dealers, and their respective successors, or market makers in pricing corporate bond issues. If the Bund is no longer outstanding, a similar bund will be chosen by the Calculation Agent at 11.00 a.m. (Central European time (*CET*)) on the third business day in London preceding the Optional Redemption Date, quoted in writing by the Calculation Agent to the Issuer. The Redemption Rate will be published by the Issuer in accordance with Condition 13.

	(iii) Redemption Margin:	0.55%
	(iv) Party, if any, responsible for calculating the principal and/or interest due (if not the Calculation Agent):	Not Applicable
<b>18.</b>	Put Option	Not Applicable
<b>19.</b>	Final Redemption Amount of each Note	€1,000 per Calculation Amount
<b>20.</b>	Early Redemption Amount	€1,000 per Calculation Amount
	(i) Early Redemption Amount(s) per Calculation Amount payable on redemption for taxation reasons or on event of default:	€1,000 per Calculation Amount
	(ii) Redemption for taxation reasons permitted on days other than Specified Interest	Yes

Payment Dates:

(iii) Unmatured Coupons to become void upon early redemption: No

21. Change of Control Put Option Applicable

**GENERAL PROVISIONS APPLICABLE TO THE NOTES**

22. Form of Notes: Bearer Notes:  
Temporary Global Note exchangeable for a Permanent Global Note which is exchangeable for Definitive Notes in the limited circumstances specified in the Permanent Global Note

23. Financial Centre(s) or other special provisions relating to Payment Dates: Not Applicable

24. Talons for future Coupons or Receipts to be attached to Definitive Notes (and dates on which such Talons mature): Not Applicable

25. Details relating to Instalment Notes: amount of each instalment, date on which each payment is to be made: Not Applicable

26. Redenomination, renominatisation and reconventioning provisions: Not Applicable

**Signed on behalf of the Issuer:**



By: .....Nicolas VANIET.....

Duly authorised

## Part B – OTHER INFORMATION

### 1.

- (i) Listing and admission to trading: Application has been made by the Issuer (or on its behalf) for the Notes to be listed on the official list of the Luxembourg Stock Exchange and admitted to trading on the Regulated Market of the Luxembourg Stock Exchange with effect from 30 September 2013.
- (ii) Estimate of total expenses related to admission to trading: €4390

### 2. RATINGS

- Ratings: The Notes to be issued have been rated:
- Standard & Poor's Credit Market Services Europe Limited: BB+ neg
- Moody's Deutschland GmbH: Ba1 neg
- Standard & Poor's Credit Market Services Europe Limited and Moody's Deutschland GmbH are established in the European Community and registered under Regulation (EC) No 1060/2009. As such Standard & Poor's Credit Market Services Europe Limited and Moody's Deutschland GmbH are included in the list of credit rating agencies published by the European Securities and Markets Authority on its website in accordance with such Regulation.

### 3. INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE

Save as discussed in "Subscription and Sale", so far as the Issuer is aware, no person involved in the offer of the Notes has an interest material to the offer.

### 4. YIELD

- Indication of yield: 4.828 per cent per annum. The yield is calculated at the Issue Date on the basis of the Issue Price. It is not an indication of future yield.

### 5. OPERATIONAL INFORMATION

- ISIN Code: XS0975113498

Common Code: 097511349

Any clearing system(s) other than Euroclear Bank S.A./N.V. and Clearstream Banking, société anonyme and the relevant identification number(s): Not Applicable

Delivery: Delivery against payment

Names and addresses of additional Paying Agent(s): Not applicable

**6. DISTRIBUTION**

- (i) Method of distribution: Syndicated
- (ii) (A) Names of Managers:
- Banco Santander, S.A..**  
Ciudad Grupo Santander  
Edificio Encinar  
Avenida de Cantabria s/n  
28660, Boadilla del Monte  
Madrid  
Spain
  - HSBC Bank plc** Canada Square  
London E14 5HQ  
United Kingdom
  - ING Bank NV, Belgian Branch**  
Avenue Marnix 24  
1000 Brussels  
Belgium
  - Mitsubishi UFJ Securities International plc**  
Ropemaker Place  
25 Ropemaker Place  
London EC2Y 9AJ  
United Kingdom
  - Natixis**  
47, quai d'Austerlitz  
75013 Paris  
France
  - The Royal Bank of Scotland plc**  
135 Bishopsgate  
London EC2M 3UR  
United Kingdom

**Banco Bilbao Vizcaya Argentaria, S.A**  
29, avenue de l'Opera  
75009 Paris  
France

**Commerzbank Aktiengesellschaft**  
Kaiserstraße 16 (Kaiserplatz)  
60311 Frankfurt am Main  
Federal Republic of Germany

**UniCredit Bank AG**  
Arabellastrasse 12  
81925 Munich  
Germany

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|------|----------------------------------|---------------------------------------|
| (B)  | Stabilising Manager(s) (if any): | Not Applicable                        |
| (iv) | US Selling Restrictions:         | Reg. S Compliance Category 2; TEFRA D |