

6 July 2012

**LAFARGE**

Issue of €175,000,000 5.00 per cent. Fixed Rate Notes due January 2018  
under the €12,000,000,000  
Euro Medium Term Note Programme

**PART A – CONTRACTUAL TERMS**

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions set forth in the Base Prospectus dated 23 April 2012 and the supplements to the Base Prospectus dated 1 June 2012, 13 June 2012 and 29 June 2012 which together constitute a base prospectus for the purposes of the Prospectus Directive (Directive 2003/71/EC) (the *Prospectus Directive*) as amended (which includes the amendments made by directive 2010/73/EU (the *PD Amending Directive*) to the extent that such amendments have been implemented in a Member State). This document constitutes the Final Terms of the Notes described herein for the purposes of Article 5.4 of the Prospectus Directive and must be read in conjunction with such Base Prospectus as so supplemented. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of these Final Terms and the Base Prospectus as so supplemented. The Base Prospectus and the supplements to the Base Prospectus are available for viewing at [www.bourse.lu](http://www.bourse.lu), at the registered office of the Issuer and from the specified office of the Principal Paying Agent and copies may be obtained from the specific office of the Principal Paying Agent at 5 Carmelite Street, London EC4Y 0PA.

1.	Issuer:	Lafarge
2.	(i) Series Number:	LAFMTN020
	(ii) Tranche Number:	1
3.	Specified Currency or Currencies (in the case of Dual Currency Notes):	Euro (“€”)
4.	Aggregate Nominal Amount:	
	— Tranche:	€175,000,000
	— Series:	€175,000,000
5.	Issue Price:	99.324 per cent. of the Aggregate Nominal Amount
6.	(i) Specified Denominations:	€100,000 and integral multiples of €1,000 in excess thereof
	(ii) Calculation Amount:	€1,000
7.	(i) Issue Date:	10 July 2012
	(ii) Interest Commencement Date:	10 July 2012
8.	Maturity Date:	19 January 2018
9.	Interest Basis:	5.00 per cent. Fixed Rate
10.	Redemption/Payment Basis:	Redemption at par
11.	Change of Interest Basis or Redemption/Payment Basis:	Not Applicable
12.	Put/Call Options:	Change of Control Put Option
13.	(i) Status of the Notes:	Senior unsecured
	(ii) Date of approval for issuance of Notes obtained:	6 July 2012
14.	Method of distribution:	Non-syndicated
<b>PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE</b>		
15.	<b>Fixed Rate Note Provisions</b>	Applicable

(i)	Rate of Interest:	5.00 per cent. per annum payable annually in arrear
(ii)	Interest Payment Dates:	19 January in each year commencing on 19 January 2013. There will be a first short Interest Period from and including the Issue Date to but excluding 19 January 2013
(iii)	Fixed Coupon Amount:	€50.00 per Calculation Amount subject to 15(iv) below
(iv)	Broken Amount:	Short first coupon from and including the Issue Date to but excluding the first Interest Payment Date falling on 19 January 2013 amounting to €26.438 per Calculation Amount and payable on the Interest Payment Date falling on 19 January 2013
(v)	Fixed Day Count Fraction:	Actual/Actual (ICMA)
(vi)	Determination Dates:	19 January in each year
(vii)	Other terms relating to the method of calculating interest for Fixed Rate Notes:	Not Applicable
<b>16.</b>	<b>Floating Rate Note Provisions</b>	Not Applicable
<b>17.</b>	<b>Zero Coupon Note Provisions</b>	Not Applicable
<b>18.</b>	<b>Index Linked/Other Variable Linked Interest Note Provisions</b>	Not Applicable
<b>19.</b>	<b>Dual Currency Note Provisions</b>	Not Applicable
<b>20.</b>	<b>Physical Delivery Note Provisions</b>	Not Applicable
<b>PROVISIONS RELATING TO REDEMPTION</b>		
<b>21.</b>	<b>Call Option</b>	Not Applicable
<b>22.</b>	<b>Put Option</b>	No (other than as specified in 25 below)
<b>23.</b>	<b>Final Redemption Amount</b>	€1,000 per Calculation Amount
<b>24.</b>	<b>Early Redemption Amount</b>	€1,000 per Calculation Amount
	Early Redemption Amount per Calculation Amount payable on redemption for taxation reasons or on event of default and/or the method of calculating the same (if required or if different from that set out in the Conditions):	
(i)	Redemption for taxation reasons permitted on days other than Specified Interest Payment Dates:	Yes
(ii)	Unmatured Coupons to become void upon early redemption:	No
<b>25.</b>	<b>Change of Control Put Option</b>	Yes
<b>GENERAL PROVISIONS APPLICABLE TO THE NOTES</b>		
<b>26.</b>	<b>Form of Notes:</b>	<b>Bearer Notes:</b>  Temporary Global Note exchangeable for a Permanent Global Note which is exchangeable for Definitive Notes in the limited circumstances specified in the Permanent Global Note
<b>27.</b>	<b>Financial Centre or other special provisions</b>	Not Applicable

relating to Payment Dates:

28. Talons for future Coupons or Receipts to be attached to Definitive Notes (and dates on which such Talons mature): Not Applicable
29. Details relating to Partly Paid Notes: amount of each payment comprising the Issue Price and date on which each payment is to be made and consequences (if any) of failure to pay, including any right of the Issuer to forfeit the Notes and interest due on late payment: Not Applicable
30. Details relating to Instalment Notes: amount of each instalment, date on which each payment is to be made: Not Applicable
- (i) Instalment Amount(s):
- (ii) Instalment Date(s):
31. Redenomination, renominatisation and reconventioning provisions: Not Applicable
32. Other final terms: Not Applicable

#### DISTRIBUTION

33. (i) If syndicated, names and addresses of Managers: Not Applicable
- (ii) Date of Subscription Agreement (if any): Not Applicable
- (iii) Stabilising Manager (if any): Not Applicable
34. If non-syndicated, name and address of Dealer: **BNP Paribas**  
10 Harewood Avenue  
London NW1 6AA  
United Kingdom
35. US Selling Restrictions: TEFRA D, Reg. S Compliance Category 2
36. Additional selling restrictions: Not Applicable

#### PURPOSE OF FINAL TERMS

These Final Terms comprise the final terms required for issue and admission to trading on the Luxembourg Stock Exchange of the Notes described herein pursuant to the €12,000,000,000 Euro Medium Term Note Programme of Lafarge.

#### RESPONSIBILITY

The Issuer accepts responsibility for the information contained in these Final Terms.

Signed on behalf of the Issuer:

By: .....

Duly authorised

  
Nicolas Vornet

## PART B – OTHER INFORMATION

### 1 LISTING AND ADMISSION TO TRADING

Listing and admission to trading:	Application has been made by the Issuer (or on its behalf) for the Notes to be listed on the official list of the Luxembourg Stock Exchange and admitted to trading on the Regulated Market of the Luxembourg Stock Exchange with effect from 10 July 2012.
Estimate of total expenses related to admission to trading:	€3,865

### 2 RATINGS

Ratings:	The Notes to be issued are expected to be rated: Standard & Poor's Credit Market Services Europe Limited: BB+ Moody's Deutschland GmbH: Ba1 Standard & Poor's Credit Market Services Europe Limited and Moody's Deutschland GmbH are established in the European Community and registered under Regulation (EC) No 1060/2009. As such Standard & Poor's Credit Market Services Europe Limited and Moody's Deutschland GmbH are included in the list of credit rating agencies published by the European Securities and Markets Authority on its website in accordance with such Regulation.
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### 3 INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE/OFFER

Save as discussed in "Subscription and Sale", so far as the Issuer is aware, no person involved in the offer of the Notes has an interest material to the offer.

### 4 REASONS FOR THE OFFER

Reasons for the offer	The net proceeds from this issue of Notes will be used by the Issuer for general corporate purposes, including the refinancing of its existing indebtedness.
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### 5 Fixed Rate Notes only – YIELD

Indication of yield:	5.15 per cent. per annum. The yield is calculated at the Issue Date on the basis of the Issue Price. It is not an indication of future yield.
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### 6 OPERATIONAL INFORMATION

ISIN Code:	XS0803652170
Common Code:	080365217
Any clearing system(s) other than Euroclear Bank S.A./N.V. and Clearstream Banking, <i>société anonyme</i> and the relevant identification number(s):	Not Applicable
Delivery:	Delivery against payment
Names and addresses of initial Paying Agent(s):	Not Applicable